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provement of working at height best practices at the site and ensure compliance with OSHA and other standards.

The hospital is an ACS verified Level I Trauma Center for both children and adults, and was Minnesota's first pediatric trauma center to gain that status. The facility will use the crane on a regular (monthly) basis as contractors and third parties perform preventative maintenance on equipment, such as changing filters on rooftop units, air conditioning, fans, and condensers.

Debra Hilmerson, President and CEO at Hilmerson, said: "The OZ unit is one component in an overall, ongoing roof access safety and maintenance project. It is a user-friendly, easy-to-install solution for a valued customer."

John Quinn, CEO at Sharrow, said: "We are proud of our long association with Hilmerson. While the crane was installed as a permanent fixture, the end user enjoys the luxury of being able to remove it for storage away from the elements. The crane was fitted towards the corner of the rooftop, where it can add the most material handling capability and coverage to the user."

The crane is made from a composite material, for which OZ holds a patent on the design. Practically, this means the product does not rust, while the steel components are zinc plated. In this case, the crane is mounted on a socket base—model OZSOC1—that was covered with sheet metal. The total weight of the crane is just 80 lbs., with the heaviest component weighing in at only 43 lbs.

"Actually," said Steve Napieralski, President at OZ Lifting, "Socket bases are used mainly in the back of trucks or in an area where the installer would pour cement around the base to keep the surface area flat. Most of the time our OZPED1 pedestal base would be used on rooftops, but this is another example of the diversity and flexibility of our product and the install options."

He added: "Because the crane is so lightweight many of our sales are for multiple bases with one crane; the users just mount the base where they need to make a lift and move the crane from base to base. Additionally, we provide a drill drive adaptor with every crane, equipped with a hand winch. This allows the operator to use a battery powered drill to raise the load as an option."

- For more information on OZ Lifting Products: www.OZLiftingProducts.com.
- For more information on Sharrow: www.sharrowlifting.com.
- For more information on Hilmerson Safety: www.hilmersonservices.com.

## AISI Releases October SIMA Imports Data

Based on the Commerce Department's most recent Steel Import Monitoring and Analysis (SIMA) data, the American Iron and Steel Institute (AISI) reported that steel import permit applica-

tions for the month of October totaled 2,560,000 net tons (NT). This was a 29.2% increase from the 1,982,000 permit tons recorded in September and a 34.6% increase from the September final imports total of 1,902,000. Import permit tonnage for finished steel in October was 1,519,000, down 0.9% from the final imports total of 1,532,000 in September. For the first ten months of 2019 (including October SIMA permits and September final imports), total and finished steel imports were 25,152,000 NT and 18,384,000 NT, down 14.6% and 16.8%, respectively, from the same period in 2018. The estimated finished steel import market share in October was 17% and is 20% year-to-date (YTD).

Finished steel imports with large increases in October permits vs. the September final imports included light shapes bars (up 81%), black plate (up 44%), wire rods (up 35%), sheets and strip hot dipped galvanized (up 20%), mechanical tubing (up 19%), tin plate (up 17%) and hot rolled bars (up 14%). Products with significant year-to date (YTD) increases vs. the same period in 2018 include black plate (up 109%), steel piling (up 44%) and tin free steel (up 25%).

In October, the largest finished steel import permit applications for offshore countries were for South Korea (186,000 NT, up 18% from September final), Germany (86,000 NT, up 33%), Japan (82,000 NT, up 15%), Brazil (67,000 NT, up 74%) and The Netherlands (54,000 NT, up 38%). Through the first ten months of 2019, the largest offshore suppliers were South Korea (2,235,000 NT, down 10% from the same period last year), Japan (1,098,000 NT, down 6%) and Germany (917,000 NT, down 17%).

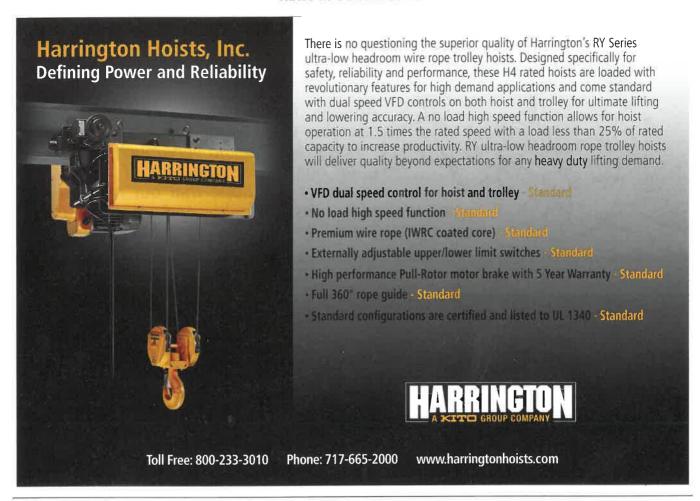
Reprinted from the American Iron and Steel Institute, www.steel.org.

## In a Company, it is Everybody's Responsibility to Protect the Environment LIFTEUROP has been implementing an internal environmental policy for several years. The company has implemented a series of measures to encourage its employees to adopt an eco-responsible approach.

"In corporate terms, Sustainable Development means being profitable in order to exist in the future. Good corporate management very often leads to positive environmental behavior: in our case, the recovery of steel reduces the use of raw materials. Organizing the workplace differently in a way that takes new ways of working into account (such as part-time,



The 1,200-lb. capacity OZ1200DAV davit crane is an integral part of the hospital's overarching height safety program, overseen by Hilmerson Safety.



home-working, etc.) also allows us to create buildings that are the optimal size", says Michèle Detaille, Managing Director of the ALIPA Group.

## Reducing greenhouse gas emissions

Like the ALIPA Group, LIFTEUROP is considering transport solutions that are less harmful to the environment. For example, that is why the staff is encouraged to carpool on their daily

commute to work.

Other measures have been introduced to reduce staff travel. "Because of the long distances travelled by staff who come from the German-speaking region of Belgium, we have rented offices in Weiswampach that we make available to these employees one day a week. Where legally permitted, we allow home-working, and we strongly

encourage the use of modern means of communication to reduce travel", explains Michèle Detaille.

In fact, sales representatives regularly hold video-conference meetings and when they do travel their journeys and meetings are optimized so that they meet a maximum number of clients while keeping the distances travelled to a minimum.

## Electronic invoicing

LIFTEUROP has also adopted electronic invoicing. A way of limiting the costs related to consumables and paper as well as reducing shipping costs, invoice processing time and also the ecological footprint.

Founded in 2010 in Wiltz, LIFTEU-ROP produces and distributes high-quality material and lifting accessories with the STAS brand's own design. STAS is the flagship of the French lifting industry, ensuring the safety of goods and people since 1953. Certified in accordance with ISO 9001 and ISO 14001 and with a CSR policy, LIFT-EUROP is part of the lifting division of the ALIPA Group, a Luxembourg packaging and industrial lifting specialist with approximately 150 employees.

For more information visit their website at www.lifteurop.com. ■



LIFTEUROP takes measures to encourage its employees to adopt an eco-responsible approach